



एमएसटीसी लिमिटेड

(भारत सरकार का उपक्रम)

MSTC LIMITED

(A Govt of India Enterprise)

CIN : L27320WB1964GOI026211

e-assuring
INDIA

MSTC/CS/SE/556

14th August, 2024

1. The Dy. Manager (Listing)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
(Scrip Code: 542597)

2. The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai 400 051
(Scrip Code: MSTCLTD)

Dear Sirs,

Sub: Presentation on Results for Quarter ended 30th June, 2024 for Concall with the Investors/ Analyst

In continuation of our Letter no. MSTC/CS/SE/554 dated 13th August, 2024 on the Unaudited Standalone and Consolidated Financial Results for the Quarter ended 30th June, 2024, enclosed please find a copy of presentation in relation to conference call with the Investors / Analysts which is scheduled to be held on Wednesday, 14th August, 2024 at 12:00 Noon IST, intimation of which has already been communicated to the Stock Exchanges.

This is for your information and records.

Thanking you,

Yours faithfully,

For MSTC Limited

(Ajay Kumar Rai)
Company Secretary & Compliance Officer



www.mstcindia.co.in / www.mstcecommerce.com

पंजीकृत कार्यालय : प्लॉट सं. सीएफ 18/2 मार्ग सं. 175 एक्शन एरिया 1 सी न्यूटाऊन कोलकाता 700156 प.ब.

Regd. Office : Plot No. CF18/2, Street No. 175, Action Area 1C, New Town, Kolkata-700156 W.B.

August 14, 2024



Earnings Release

Q1 2024-25

Disclaimer

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Key Highlights

Operational Performance (Standalone)

During the Q1 2024-25 the Company crossed INR 370.68 bn in terms of value of goods transacted through its e-commerce and marketing verticals .

Financial Performance (Consolidated)

- *Revenues of INR 208.53 crore in Q1 2024-25 vis-à-vis revenues of INR 199.76 crore in Q1 2023-24; increase of 4.39%.*
- *PBT of INR 81.97 crore in Q1 2024-25 vis-à-vis INR 80.56 crore in Q1 2023-24; increase of 1.75%.*

Key Highlights

Business update

- 3rd tranche of spectrum auction has been successfully completed for the Government of India.
- MSTC has been awarded the work for development of Steel Import Management System (SIMS) V0.2 by Ministry of Steel.
- Chhattisgarh Forest Department has selected MSTC for development of bidding portal for auctioning of their timber.

Standalone Financials Highlights – Q1 2024-25

Particulars (INR Crore, unless stated)	Q1 2024-25	Q1 2023-24	YoY % chg.
Total Revenue	86.01	100.63	-14.53%
<i>Marketing</i>	6.56	6.41	2.30%
<i>E-commerce</i>	79.46	94.05	-15.51%
<i>Others</i>	-0.01	0.17	-107.28%
EBITDA (pre-provisioning)¹	56.87	72.27	-21.30%
Provisions and write-offs (<i>net of provisions written-back</i>)	-	-	0.00%
Profit before Tax	54.48	70.56	-22.80%
Profit after Tax	40.46	44.57	-9.23%
EPS (in INR)	5.75	6.33	9.16%

1. EBITDA (pre-provisioning) refers to EBITDA less provisions for the period.

Standalone Financials Segment Reporting- Q1 2024-25

Particulars (INR Crore)	Q1 2024-25	Q1 2023-24	YoY % chg.
Total value of goods traded through MSTC eco-system (INR bn)	370.68	193.64	91.43%
Total Revenue	86.01	100.63	-14.53%
Revenue – E-commerce	79.46	94.05	-15.51%
<i>E-Auction/E-Sale</i>	58.75	71.22	-17.51%
<i>E-Procurement</i>	2.80	1.42	97.18%
<i>Other Income</i>	20.04	21.40	-6.36%
Revenue – Marketing	6.56	6.41	2.30%
Total Expenses	31.53	30.07	4.87%
Profit Before Tax	54.48	70.56	-22.80%
Profit After Tax	40.46	44.57	-9.23%

Consolidated Financials Highlights – Q1 2024-25

Particulars (INR Crore, unless stated)	Q1 2024-25	Q1 2023-24	YoY % chg.
Total Revenue	208.53	199.76	4.39%
<i>Marketing</i>	6.56	6.41	2.30%
<i>E-commerce</i>	79.46	94.05	-15.51%
<i>Scrap recovery and allied jobs</i>	122.53	99.12	23.61%
<i>Others</i>	-0.02	0.17	-111.31%
EBITDA (pre-provisioning)¹	88.71	86.02	3.13%
Provisions and write-offs (net of provisions written-back)	-	-	-
<i>Share of JV</i>	-1.20	-1.22	-1.66%
Profit before Tax	81.97	80.56	1.75%
Profit after Tax	61.90	50.61	22.31%
EPS (in INR)	8.79	7.19	22.25%

1. EBITDA (pre-provisioning) refers to EBITDA less provisions for the period

Summary P&L Statement

Particulars (INR Crore)	Standalone			Consolidated		
	Q1 2024-25	Q1 2023-24	% change	Q1 2024-25	Q1 2023-24	% change
Revenue from operations	69.04	82.34	-16.15%	189.50	179.00	5.87%
Other Income	16.96	18.29	-7.28%	19.03	20.76	-8.35%
Total Revenue	86.01	100.63	-14.53%	208.53	199.76	4.39%
Expenses						
Purchases of Stock-in-Trade/Operational Consumables & Spares	-	-	-	16.21	14.09	15.02%
Employee benefit expense	21.72	20.82	4.34%	43.49	44.66	-2.61%
Finance costs	0.09	-	-	0.09	-	0.00%
Depreciation and amortisation expense	2.31	1.70	35.70%	6.66	5.47	21.76%
Provisions and write-offs	-	-	-	-	-	0.00%
Other expenses	7.41	7.55	-1.80%	58.92	53.76	9.58%
Total Expenses	31.53	30.07	4.87%	125.36	117.98	6.25%
Share of profit/(loss) of Joint Ventures	-	-	-	-1.20	-1.22	-1.66%
Profit/(Loss) before tax	54.48	70.56	-22.80%	81.97	80.56	1.75%
Tax expense	14.02	25.99	-46.07%	20.07	29.95	-32.99%
Profit/(Loss) for the period	40.46	44.57	-9.23%	61.90	50.61	22.31%

The logo for MSTC Limited, featuring a stylized 'M' icon followed by the text 'MSTC Limited' in a white sans-serif font on a black rectangular background.

MSTC Limited

Thank You

👤 Subrata Sarkar

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🌐 www.mstcindia.co.in